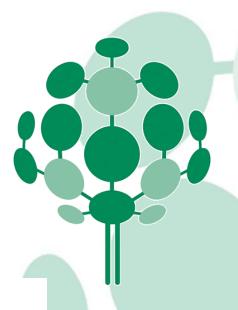
Industrie Chimiche Forestali S.p.A. Made in Italy since 1918

Year 2024













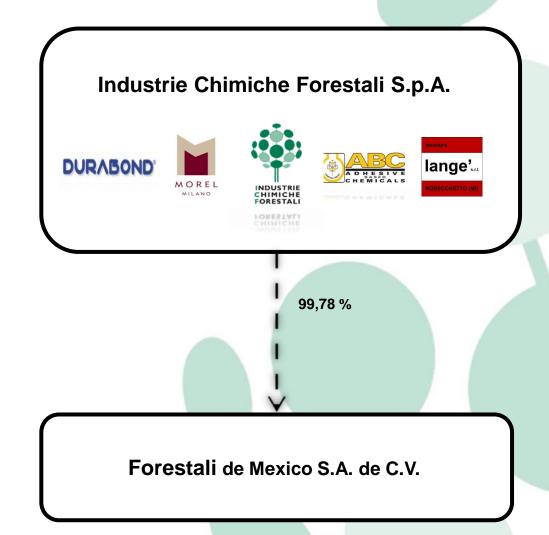
INVISIBLE POWER

www.forestali.com

Agenda

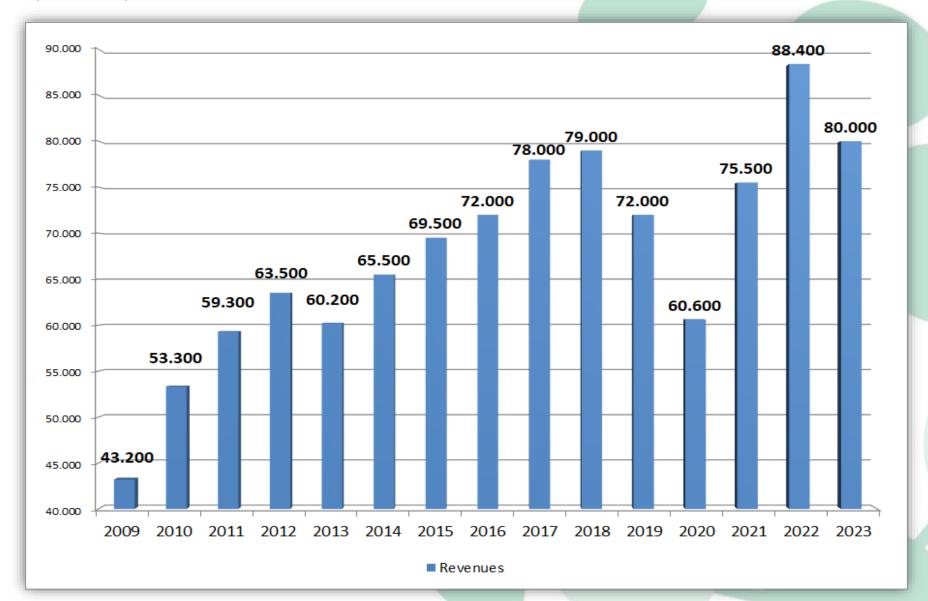
- Group Structure
- Consolidated Revenues
- Export and Domestic Revenues
- Revenues by Geographic Area 2023
- Revenues by Market Segment 2023
- Distribution
- Team
- Organization Chart
- Production Site
- Products
- Information Technology
- R&D
- Certifications

Group Structure



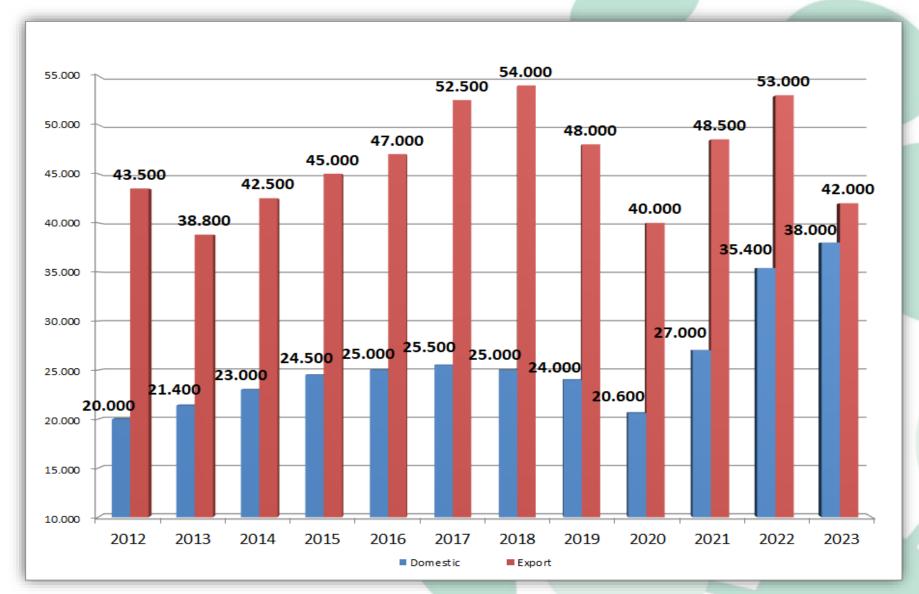
Consolidated Revenues

(Value in K€)

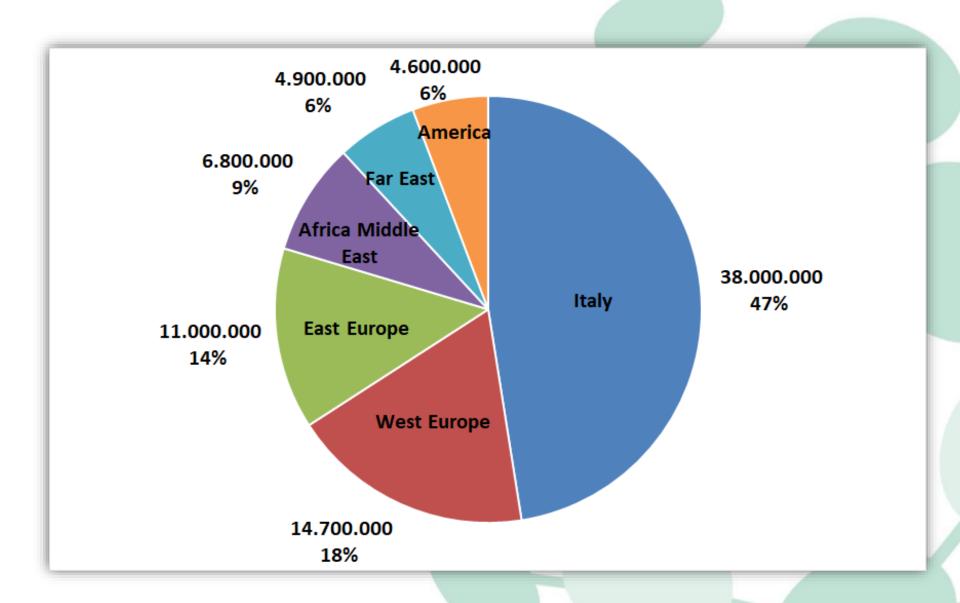


Export and Domestic Revenues

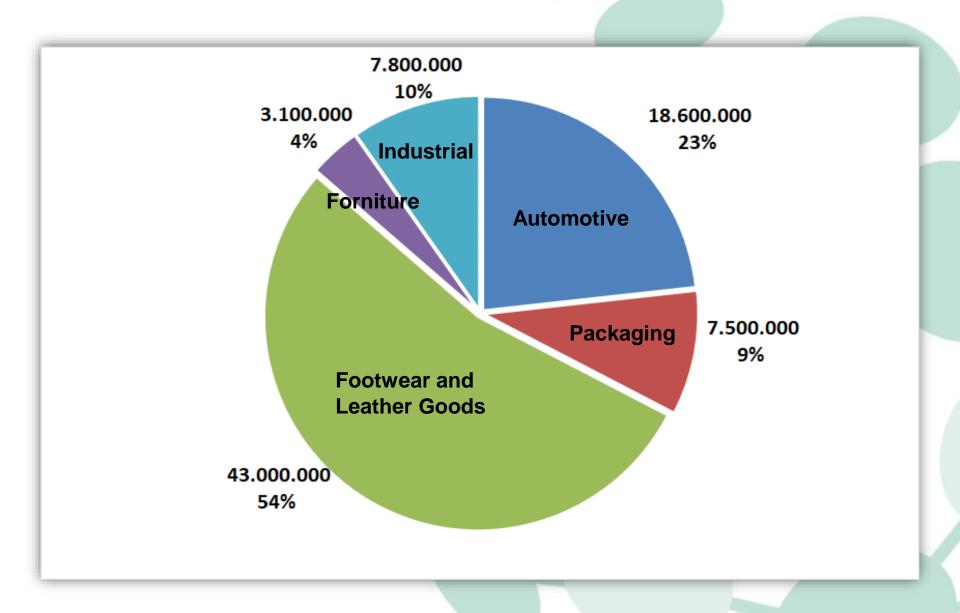
(Value in K€)



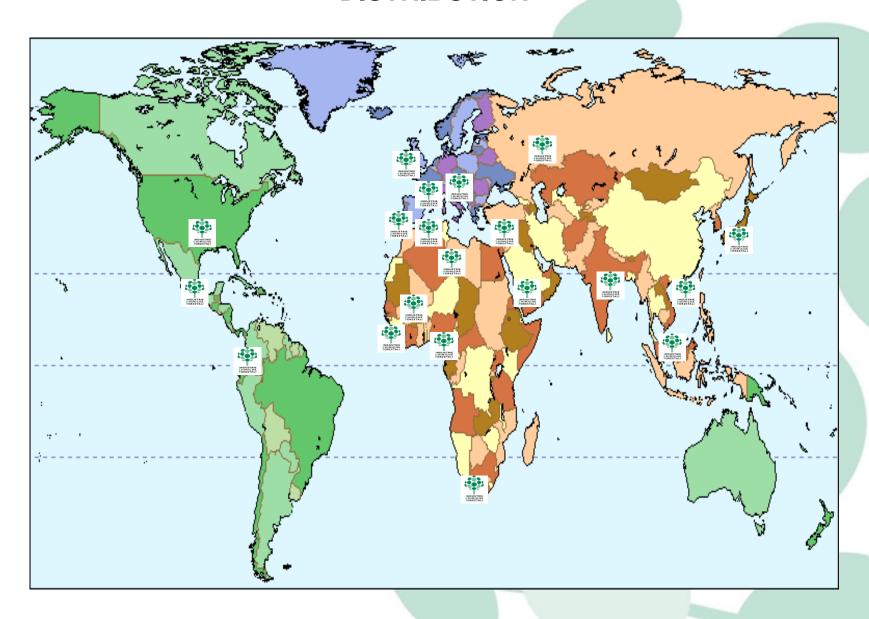
Revenues by Geographic Area – 2023



Revenues by Market Segment - 2023

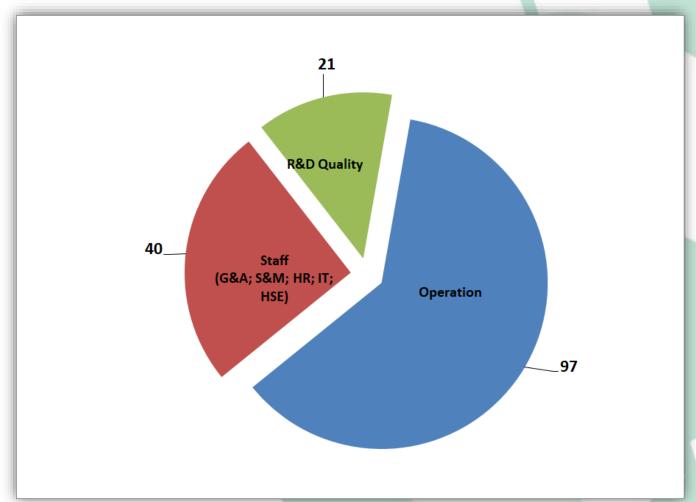


DISTRIBUTION



TEAM

158* people of which 150 in Italy and 8 in the Mexican subsidiary.



Marcallo Production Site

The plant is located in Marcallo con Casone, near Milan, in a highly industrialized area with very good connections to airports and highways.

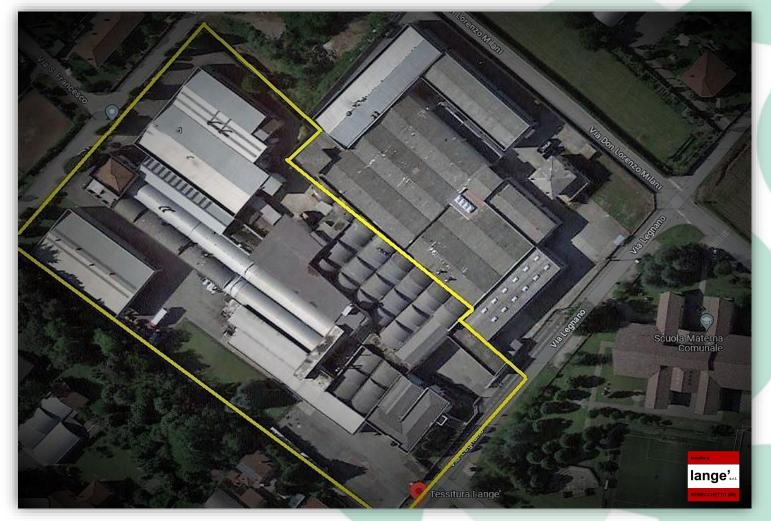
The plant occupies an area of about 65.000 square meters.



Robecchetto Production Site

The plant is located in Robecchetto con Induno, near Milan, in a highly industrialized area with very good connections to airports and highways.

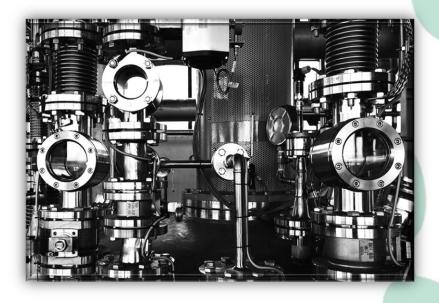
The plant occupies an area of about 23.000 square meters.



Products

ADHESIVES

- Water base
- Solvent free
- Solvent base

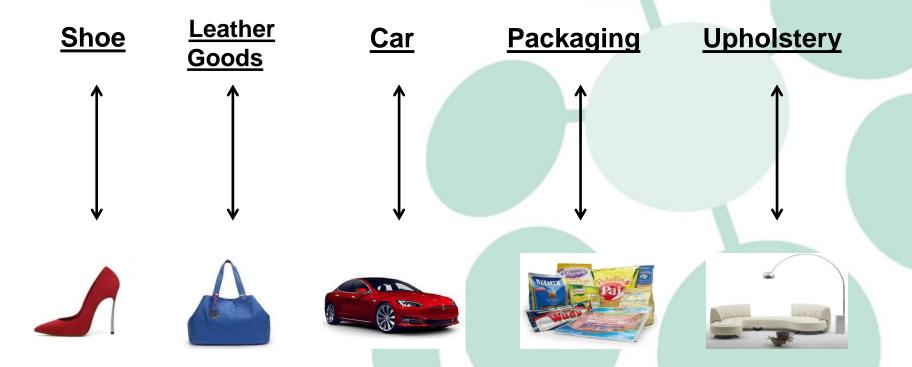


• FABRICS

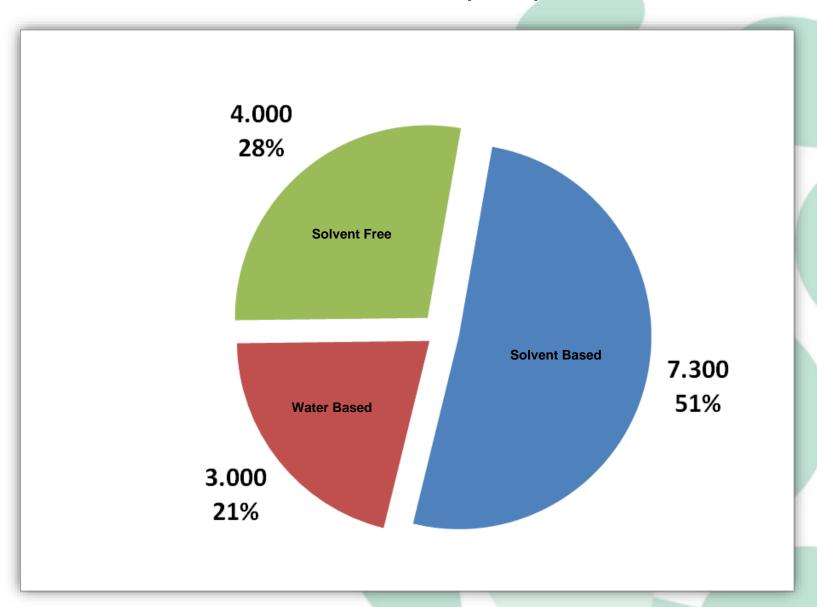
- Impregnated (Toe Puff/ Counters / Reinforces)
- Coextruded (Toe Puff/ Counters / Reinforces)
- Industrial (Toe Puff/ Counters / Reinforces)
- Lux Packaging



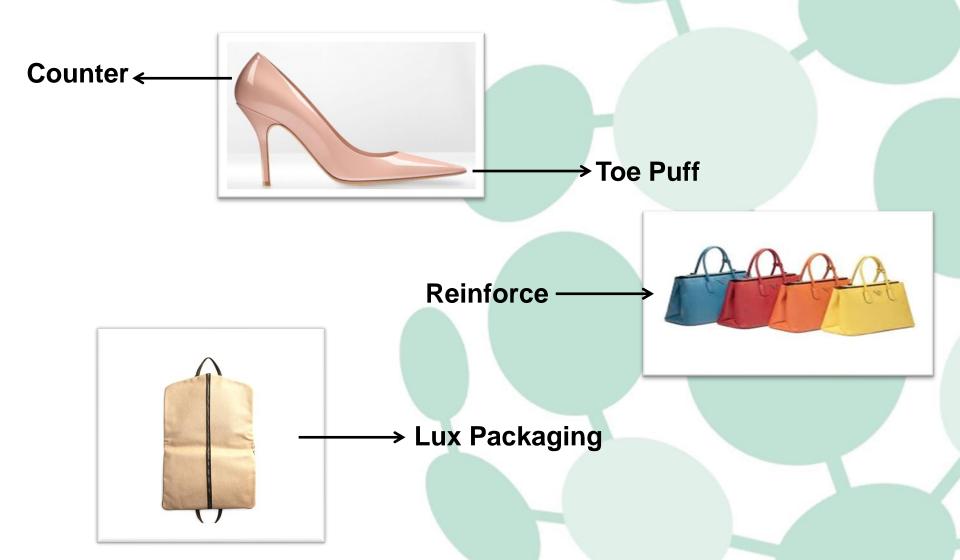
Adhesives



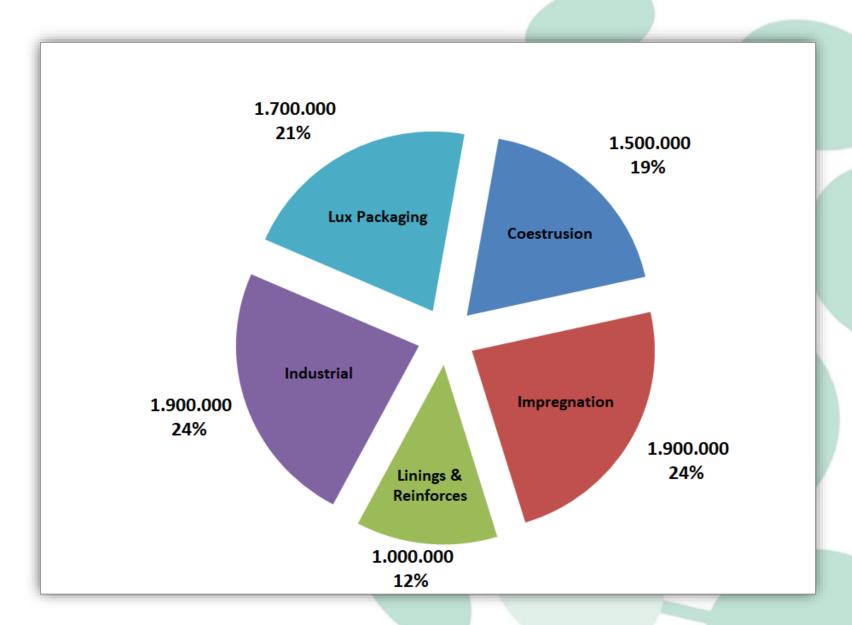
Adhesive 2023 (Tons)







Fabrics 2023 (Square Meters)



Information Technology

The Group has an internal information Technology department that manage our internal information system.

Through continuous investments and projects the corporate information system is the management platform that ensures daily operations and provides the necessary support to management.

Below a list of Solutions and Services implemented and integrated business processes:

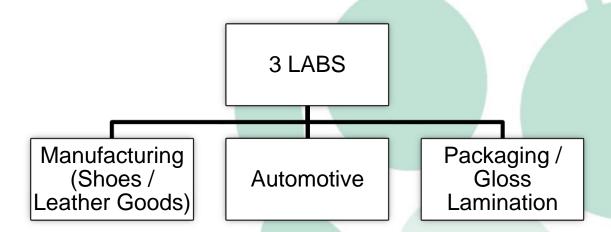
- 1. Platform: SAP RELEASE S/4HANA
- Integrated Modules: Finance/ Controlling / Material Management / Production Planning / Sales & Distribution/ Quality Management
- 3. Electronic Invoicing processing by SAP
- 4. The management system is used by 85 users
- 5. All our external deposits related to SAP
- 6. Warehouse Management in Radio Frequency
- 7. Piteco Solution for Treasury Management
- 8. EPY-Plus

R&D

Forestali Group has a strong point in its ability to develop and customize its products.

In addition, the group has the need to check and guarantee product quality and the efficacy of its applications.

To this purpose the group created a modern technological center with all the necessary state-of-the-art resources and instruments necessary for R&D activities and pre and after-sale technical assistance.



HSE/QA

SYSTEM CERTIFICATE

- 1997: CERTIFICATE UNI EN ISO 9001 QUALITY -
- 1998: CERTIFICATE UNI EN ISO 14001 ENVIRONMENTAL -
- 2001: REGISTRATION EMAS INTEGRATED -
- 2009: CERTIFICATE UNI ISO 45001:1 HEALT AND SAFETY -
- 2013: INTERNAL AUDIT PROCESS D . Legge 231/01
- 2019: CERTIFICATE IATF 16949:2016 AUTOMOTIVE -
- 2020: SUSTAINABILITY REPORT
- 2023: MANIFESTO OF SUSTAINABILITY

Four Managers fully dedicated to HSE/QA activity

HSE/QA

PRODUCT CERTIFICATE

- 2016: BCI BETTER COTTON INITIATIVE -
- 2018: GOTS GLOBAL ORGANIC TEXTILE STANDARD -
- 2020: CERTIFICATE GRS GLOBAL RECYCLE STANDARD -
- 2020: CERTIFICATE FSC® FOREST STEWARDSHIP COUNCIL ® -
- 2020: CERTIFICATE OK-BIOBASED
- 2022: ReMade in Italy
- 2023: EPD -ENVIRONMENTAL PRODUCT DECLARATION -

Four Managers fully dedicated to HSE/QA activity